



*I have long felt that  
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Long Term Care pharmacy –*

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People*

**S**ince its inception, Pulse Rx LTC Pharmacy has set itself up to become a leader in Pharmacy Services for Retirement and Long Term Care facilities in Ontario.

Having spent the last 18 years in a managerial capacity with two of the largest Pharmacy Service providers, I have long felt that something was missing in Long Term Care pharmacy — a focus on people. While recognizing that technological evolution has contributed to recent advances in the level of care exhibited in facilities such as yours, I feel the time has come to bring a renewed emphasis on people back into the equation.

At Pulse Rx, we consider pharmaceutical knowledge and consultative services paramount, and we reinforce these with the most up-to-date dispensing systems and emergent software applications available. We will consistently strive to develop more innovative and efficient systems to help you attain your goals.

While evolving with your needs, we will make certain that the provision of sufficient clinical care will compliment the recently observed technological advancements. Too often an emphasis is placed on technology at the expense of adequate educational and clinical services. It is our goal to restore that balance and to work together as partners, so as to ensure that your expectations of our services are realized, if not surpassed.

Our ongoing focus will be on building relationships with you and your residents. It would be our privilege to partner with you in all of your Care initiatives, to provide leading edge programs, and to collaborate in achieving positive outcomes for the residents entrusted to your care.

Yours truly,

A handwritten signature in black ink, appearing to read "Rick McGlone".

Rick McGlone, *President*  
Pulse Rx LTC Pharmacy



# *Clinical Services*

- ▶ More than 20 years of long term care experience
- ▶ We work as members of your team to customize our programs to meet your needs
- ▶ Leading the industry in onsite presence
  - ▶ Customized statistical reports
  - ▶ Comprehensive set of compliance audits
  - ▶ Resident assessment, done on each resident quarterly
  - ▶ Complete program for management of influenza outbreaks
  - ▶ Assistance with accreditation preparation



# *Technology*

- ▶ Electronic Ordering
- ▶ Facility to Pharmacy order tracking
- ▶ Redundant Data archiving technology
- ▶ State of the art Pharmacy Software
- ▶ Computerized Quality Assurance Programs





## *Education*

- ▶ Direct Medication counseling for residents who self-administer
- ▶ In-services for staff on a monthly basis
- ▶ CME dinners for continuing nurse's education
- ▶ Regular Nurse educator visits
- ▶ Inservices for residents in retirement settings

## *Medical Supply and Retail Products*

- ▶ Experienced wound care consultant on hand at the pharmacy
- ▶ Trained stocking fitter on hand
- ▶ All current dressing and supplies
- ▶ We can help manage your HIN costs as well



# Delivery

- ▶ Minimum two deliveries each business day
- ▶ 7 days / week emergency delivery service
- ▶ Stat orders delivered with in one hour of call

# Medication System

Multi Dose strip packaging system

- ▶ Efficient and cost effective
- ▶ Safe
- ▶ Compliant
- ▶ Time saving
- ▶ Resident specific

Also available are traditional Blister Card and Vial alternatives

